



Season: Summer | Issue: 11 | Date: July 1, 2021

Employee Happenings

SMW welcomes Samuel Brown, Eddie Baker, & Cameron Cheers to our workforce.

Samuel (Sammy) comes to SMW with a plumbing & landscaping background and will be working in the system erection crew and service department.

Eddie comes to SMW with warehouse & parts department experience and will be working for SMW in the parts department.

Cameron comes to SMW with a farming and mechanical background. Cameron will be working in the system erection and pipe installation crew.

SMW is very blessed to have such good employees such as these to join us to help provide on time service and installation to our customers.



Summer Hours

**SMW Sales
Summer Schedule
Effective March 1st
through November
1st.**

Monday - Friday

8:00am - 5:00pm

Saturday

8:00am - 12:00pm

Sunday

CLOSED



Pierce

Over 230 Pierce Pivots Sold!

Delmarva Showcase

Interesting Facts about Queen Anne County.

1706- Formed from Kent & Talbot counties. Named for Queen Anne 1665-1714 who ruled Great Britain and Ireland from 1702 to 1714.

1794- Centreville incorporated

1907- James Emory Foxx, a baseball player that played 20 seasons in the MLB, was born in Sudlersville.

1919- Claiborne to Annapolis Ferry inaugurated

1952- Bay Bridge opened

Customer Corner

I would like to take the time to apologize for not getting the Summer 2021 edition of our newsletter to you on time. As we all know it has been a very busy summer and service trumps all other things at SMW including our newsletter. Hopefully we will start getting some rain and things will slow down a bit for everyone.



A Farmer & His Horse

A farmer and his son had a beloved horse who helped the family earn a living. One day, the horse ran away and their neighbors exclaimed, "Your horse ran away, what terrible luck!" The farmer replied, "Maybe so, maybe not."

A few days later, the horse returned home, leading a few wild horses back to the farm as well. The neighbors shouted out, "Your horse has returned, and brought several horses home with him. What great luck!" The farmer replied, "Maybe so, maybe not."

Later that week, the farmer's son was trying to break one of the horses and she threw him to the ground, breaking his leg. The neighbors cried, "Your son broke his leg, what terrible luck!" The farmer replied, "Maybe so, maybe not."

A few weeks later, soldiers from the national army marched through town, recruiting all boys for the army. They did not take the farmer's son, because he had a broken leg. The neighbors shouted, "Your boy is spared, what tremendous luck!" To which the farmer replied, "Maybe so, maybe not. We'll see."

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<https://smwsales.net>

Pierce Early Purchase Discount



- \$300.00 Per Tower Discount if Purchased by August 31, 2021
- \$200.00 Per Tower Discount if Purchased by September 30, 2021
- \$100.00 Per Tower Discount if Purchased by October 31, 2021

Save money up front and avoid any future price increases.

No deposit required, just a handshake is all we need.

As a reminder SMW offers services from Farm Credit Express, Diversified Financial, and the Allison Leasing Company to finance or lease your future equipment requirements.

Future Plans for SMW

Due to a very strong demand SMW has committed and is now in the process of increasing our inventory on all replacement Reinke, Valley, and Zimmatic galvanized and poly lined pipeline parts.

Also SMW will be increasing our New Pierce inventory of both galvanized and poly-lined pivots to approximately 50 complete machines for immediate shipment and installation.

SMW is committed to have what you need, when you need it, which is a very difficult thing to do currently due to the shortage of some products, delays, and increased cost of shipping.

Hopefully things will get back to normal soon.