



Season: Spring | Issue: 2 | Date: April 1, 2019

In the Beginning

Sussex Machine Works opened for business in February 1972 as a machine shop & welding/repair service. In 1981 Sussex Irrigation was founded & started selling irrigation equipment & supplies. Sussex Irrigation was sold in 1998. Sussex Machine Works was reincorporated in 2007 to be SMW Sales LLC.

As any business, we have had some ups and downs over the past 47 years but God has blessed us with the best customers that a business could ever hope for, which has enabled us to grow & prosper. Phyllis and I would like to take the time to thank each of you for your patronage & patience with SMW for all of these years.

Richard Carmine



Summer Hours

**SMW Sales
Summer Schedule
Effective February
1st through
November 1st.**
**Monday - Friday
8:00am - 5:00pm**
**Saturday
8:00am - 12:00pm**
**Sunday
CLOSED**



Employee Happenings

SMW Sales welcomes Brad Dorey of Georgetown, DE. Brad is a new addition to our pivot erection crew & will also serve as part of our repair service staff. Brad brings to SMW equipment repair & farming experience from working alongside his grandfather, Mr. Herb Lowe, of Delmar, MD.

Congratulations to Jory Oursler & Aaron Posey. Jory and his wife Jamie are expecting their 2nd child in April. Aaron and his wife Jess are expecting their 1st child in July.

Customer Corner

A special thanks to Mr. Marc Clopper for purchasing the 100th New Pierce pivot sold by SMW Sales making it his third Pierce Poly-Lined pivot this year. Marc's farming operation is located just outside Denton, MD.



100th Pierce Pivot Sold!

1972 to 2019

SMW Facility Size

1972 - 2880 sq.ft.

2019 - 50,018 sq.ft.

Shop Labor Rate

1972 - \$7.50/hr

2019 - \$60-95/hr

Cost of Gasoline

1972 - \$0.40/gal

2019 - \$2.40/gal

Soybeans

1972 - \$7.50/bushel

2019 - \$10/bushel

Corn

1972 - \$3/bushel

2019 - \$4.10/bushel

Quote from 1972

*"It takes a tough man to
make a tender chicken."*

-Frank Perdue

*We're giving away
\$25 SMW Gift Cards
to customers that
schedule a tour of
our facilities!*

SMW Sales LLC

11432 Trussum Pond Rd

Laurel, DE 19956

(302) 875-7958

<https://smwsales.net>

New Products & Additions



SMW is now stocking SMW brand heavy-duty irrigation tire and wheel assemblies. Stock sizes are 11.2 x 38, 14.9 x 24, and 11.2 x 24. Sizes 11.2 x 38 and 14.9 x 24 are 10-ply rated on 10" wide galvanized rims with tubes. Size 11.2 x 24 are 6-ply rated on 8" wide galvanized rims with tubes.

Special pricing until May 15th, 2019!

Size: 11.2 x 38 Special Price: \$392.00 ea.

Size: 14.9 x 24 Special Price: \$316.00 ea.

Size: 11.2 x 24 Special Price: \$284.00 ea.

Just for Laughs...

An agriculture student said to a farmer: "Your methods are too old fashioned. I won't be surprised if this tree will give you less than twenty pounds of apples."

"I won't be surprised either," said the farmer, "this is an orange tree".

An electrician finishes repairing some faulty wiring in an attorney's home and hands him the bill.

"Four hundred dollars! For an hour's work?" shouts the attorney. "That's ridiculous! I'm an attorney and even I don't charge that much."

The electrician replies, "Funny, when I was an attorney I didn't either!"