



Season: Fall | Issue: 4 | Date: October 1, 2019

DPI Facts

In 2018, the Delmarva Chicken Industry:

- Raised 605 million chickens
- Processed 4.3 billion pounds of chickens
- Raised in 5,166 chicken houses
- The houses had a capacity of 150 million chickens
- There were 1,302 chicken growers
- They earned \$268 million in contract income
- There were 20,425 chicken company employees
- They earned \$784 million in wages, excluding benefits
- Feed ingredients for chickens were purchased for \$1.01 billion
- The wholesale value of chicken produced was \$3.4 billion.

Chicken growers and companies planted 7,521 trees and grasses in 2018 as part of Delmarva Poultry Industry, Inc.'s vegetative environmental buffers program. Chicken companies purchased 93 million bushels of corn, 41 million bushels of soybeans, and 266,800 bushels of wheat for chicken feed in 2018.

Fall/Winter Hours

**SMW Sales
Fall/Winter
Schedule
Effective October
1st through January
31st.**
**Monday - Friday
8:00am - 5:00pm
Saturday- Sunday
CLOSED**



Employee Happenings

Congratulations to Aaron Posey and his wife Jessica for having their 1st child on July 25, 2019. An 8lb. 4oz. baby boy, Levi Dana Posey.

Congratulations to Darrell Ruark and his wife Kelsey for having their second child on September 12, 2019. A 6lb. 12oz. baby girl, Bailee May Ruark.



Fall Tire Sale (Sale Ends Dec. 31, 2019)

11.2 x 24 8-ply	Reg. \$315.00	Sale \$283.50
14.9 x 24 10-ply	Reg. \$361.00	Sale \$324.90
11.2 x 38 10-ply	Reg. \$424.00	Sale \$381.60

Note: All Prices include tire, tube, & galvanized rim.

Fun Fact: It requires 27,154 gallons of water to apply 1" of water to an acre of land.

Chesapeake Bay Facts

The Chesapeake Bay holds more than 18 trillion gallons of water.

Approximately 51 billion gallons of water flow into the Bay each day from its freshwater tributaries.

The Bay receives about half its water volume from the Atlantic Ocean in the form of saltwater. The other half (freshwater) drains into the Bay from the enormous 64,000-square-mile watershed.

The Susquehanna River is the Bay's largest tributary, and contributes about half of the Bay's freshwater (about 19 million gallons per minute).

We're giving away \$25 SMW Gift Cards to customers that schedule a tour of our facilities!

SMW Sales LLC
11432 Trussum Pond Rd
Laurel, DE 19956
(302) 875-7958
<https://smwsales.net>

New Products & Additions



SMW is now stocking Poly-Lined & Stainless replacement pipe for Zimmatic machines manufactured from 1990 to present. This pipe is manufactured under the same strict specifications as the Pierce Poly-Lined pivots which have been produced for the past 20 years. SMW can repipe your current Zimmatic pivot with this stainless/poly product for approximately \$6.00 per foot above the standard galvanized repipe price. This pipe also has the new-style 3/4" poly outlets & is now in stock and available for immediate delivery to your farm.



Just for Laughs...

A city slicker was touring a farm...

...and asked the farmer, "Why doesn't that cow over there have horns?"

"There are many reasons why a cow doesn't have horns," began the farmer. "Some cows are bred to be hornless. On some cows, the horns come in later. Sometimes, the horns are removed. And on some cows, the horns fall off. That particular cow doesn't have horns because it's a horse."